

## TEAR BOTTLES

& OTHER KEEPSAKES

# PRODUCT CATALOG WINTER- SPRING 2020

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Tear Bottles have been a mourning tradition for three millennia. These keepsakes symbolize love, honor, sorrow and remembrance and treasure the memory of a loved one.

## History & Tradition

ear bottles by Timeless Traditions are **unique gifts for special occasions.** They are small, decorative bottles steeped in an ancient mourning tradition. As delicate as a teardrop itself, a tear bottle is a tradition of shared emotions and transformed relationships. Tear bottles can be used for real tears but are more often given as symbolic gifts to express shared feelings of love, sorrow, joy, forgiveness, and remembrance.



The tear bottle tradition has endured for nearly 3,000 years. During ancient Roman times, mourners captured their tears and buried them with loved ones to show affection and respect. Tear bottles may have taken inspiration from the Bible. In the Old Testament Psalm 56:8 (KJV), David prays to God, "Thou tellest my wanderings, put Thou my tears in Thy bottle; are they not in Thy book?" David's words remind us that God keeps a record of human pain and suffering and always remembers our sorrows.

Tear bottles reappeared during the 19th-century Victorian Era, when mourners collected their tears in long cylindrical vials or small bottles decorated with silver and pewter. Bereavement would end when the tears had evaporated, but the bottle remained as a token of eternal devotion.

oday, tear bottles are used to express many sentiments. They can represent tears of joy at a memory, hold tears of heartache upon the loss of a loved one, or keep ashes, a lock of hair, dried flowers, earth from a special place or some other memento of your loved one.

As a symbol of shared emotion, tear bottles are frequently given as gifts to honor and cherish another person. Many funeral directors report tear bottles are becoming a signature bereavement gift, because they are everlasting like the love they represent and help the family feel that their tears are understood and that their loved one's memory will be cherished forever.

Timeless Traditions is pleased to offer their own unique tear bottles — all are approximately 2" high. Our Victorian, Roma and Artisan lines feature intricate American lead-free metal filigree designs and our Contemporary flame-worked Made in USA glass tear bottles are simply pure glass. We are proud to be the leading supplier of tear bottles in the USA.

To Order Call: 406-388-2900

Page 2

### What Others Say About Our Gifts

The Comfort Company has had the pleasure of doing business with Timeless Traditions for over a decade, and I can honestly say that, not only are the tear bottles among our bestselling gift items, but the customer service we receive is second to none. I can order with confidence knowing our stock will be

shipped immediately and the product we receive is of excellent quality. Our customers love the tear bottles because of their sentimental and symbolic value. We love the tear bottles because they are one of our most successful product lines!

— Renee Wood, **The Comfort Company**— Gifts of Hope for the Healing Heart— Geneva, IL

We have had great interest in the Timeless Traditions products. We display them in our arrangement conference room for the families to consider at their leisure. The quality of the pieces and the price point make them very popular-the pendants sell themselves. And working with Jacqueline has been a pleasure. Whenever we need anything she is quick to get it to us. Chris Remely, Owner,



TALL MINI-DOME DISPLAY ITEM# 6867

**Dokken-Nelson Funeral Service & Crematory**, Bozeman, MT Timeless Traditions, Inc. customer since 2001

The Tear Bottles and keepsakes that Timeless Traditions provides bring unique merchandise choices to our customers. The quality and customer service we have encountered has been excellent.

Justin Luyben, **Evans-Brown Mortuary**, Sun City, CA Timeless Traditions Customer since 2009

"I heard about tear bottles a few years ago while reading *Dinine Secrets of the Ya-Ya Sisterhood*, which we (**All Girl Productions**) eventually acquired the feature film rights to produce. I actually gave a Timeless Traditions' tear bottle to my best friend, whose sister-in-law had recently died of breast cancer, leaving behind several small children. **She phoned immediately after receiving the tear bottle and said, 'This is the best gift I've ever received."** 

— Yvette Taylor, formerly of Bette Midler's All Girl Productions and currently with Revelations Entertainment, Los Angeles, CA

#### The Victorian Tear Bottle™ Line

A filigree design of flowers and leaves wrap around these petite cobalt or clear glass bottles. Timeless Traditions' tear bottles are approximately 2" high. Available in the five finishes shown below (pewter, brass, silver, copper or gold) with an optional petite matching display tray . A short mini-dome also beautifully displays these bottles and keeps them dust and touch free.



The intertwining T's of the Timeless Traditions logo appear in the filigree on the base of each bottle. As our least expensive line of tear bottles, these Victorian tear bottles are quite affordable as sympathy gifts and for those looking for heirloom quality cremains keepsakes.

Assembled in the USA with lead-free glass & American lead-free metals.



Ideal for a portion of ashes, or mementos such as locks of hair, earth from a special place, flower petals from the service, etc.







RE-DESIGNED! The cap on our Victorian Style Tear Bottles has been redesigned. See the new cap style above.

#### The Roma Tear Bottle™ Line

The Roma line features two different styles to choose from — "banded" and "forget-me-not flower basket." The caps of all tear bottles in the Roma line are crowned by genuine blue Austrian Swarovski® crystals. Each cap has a silicon plug, providing a tight seal. The graceful, intertwining T's of the Timeless Traditions' logo mark appear in the filigree on the underside of each base.

Height: 2". Made with lead-free metals manufactured in the USA.



ITEM# 1008



**PEWTER BASKET** ITEM# 1039



**GOLD-BANDED** ITEM# 1015

**RED/Silver Basket** 

Item# 1047

Our ROMA style tear bottles look beautiful with the petite Solid-Rim Metal Trays, like the ones

pictured here.



**GOLD-BANDED BLUE GLASS** 

New! Red is the color of Love! Christmas, Valentine's Day, Red Hearts, Red Roses, and NOW.... Red Tear Bottles! Item# 1047-



To Order Call 406-388-2900









RED ITEM# 4023



RED,WHITE & BLUE

The Contemporary line features a high-end selection of individually, hand-made tear bottles. Splashes or swirls of colored glass decorate the bases. Hand-painted 24K gold luster adorns the neck of many bottles. The Blue #4009 has a navy quartz cabochon cap. The Red #4023 and the Lady Liberty #4177 both have a red quartz cabochon cap. The Amethyst Tear Bottle cap is a sodalite cab topped with a tiny grade A amethyst cabochon. The Blue/Teal Swirl #4160 has a blue abalone cap. The NEW! Amber-Copper #4174 has a Burnt Red Tiger Eye cap and copper neck wrap. All caps in this style have hand-carved cork stoppers.

Made in USA



AMETHYST ITEM# 4047



<u>Please Note:</u> Variations in color, paint, and shape are characteristic of the bottles' hand-made nature and are not to be considered defects.

#### **←New!** Amber-Copper



Blue/Teal Swirl

#### Contemporary Tear Bottles—MADE IN USA!



Item# 4085 Pink Ribbon Tear Bottle

Our hand-blown "Pink Ribbon Tear Bottle" is a great addition to a comfort gift selection. Those Funeral Homes offering comfort gifts are finding this tear bottle to be a popular choice. A flame-worked glass tear bottle about 2 inches tall. The bottle rim is hand painted in 24K gold luster. The cap is a Rose Quartz cabochon with a hand-carved cork stopper. This elegant bottle base is pink glass with clear blown-glass beaded "feet". The international symbol for the fight against breast cancer - the pink ribbon - is hand-tied and beautifully accents the bottle.



Baby Blue (Item# 4078)



Baby Pink (#4061)



Spanish culture





Item# 4092

Pictured above are three high-end individually hand-blown glass tear bottles designed for a Mother's Tears for her baby, but are often used as keepsake urns.

These Contemporary Tear Bottles have a swirl of colored glass (pink or blue or Yellow) in the tear-drop shaped bottle with a hand-painted 24K gold luster rim. The pink has a Rose Quartz stone cap, the blue has a Blue Lace Agate stone cap and the Yellow has a Yellow Cat's Eye cabochon cap.

All of our contemporary hand-made tear bottles also have a hand-carved cork stopper to secure the cap, and many have a hand-painted 24K gold luster rim. Comes with a pink, blue or white organza gift bag and a tear bottle story card.

A Profound Loss Grief Card will be included with each Baby Tear Bottle purchase <u>on request</u> at no extra charge. <u>Please Note:</u> Variations in color, paint and shape are characteristic of the bottles' hand-made nature and are not to be considered defects.

#### MARBLE CONTEMPORARY TEAR BOTTLES - MADE in USA

#### **MARBLE**

These "Made in Montana" hand-blown glass tear bottles feature layers and swirls of colored glass and are perfect for concealing the keepsakes inside. Golden-olive with Tiger Eye stone cap at right. Shades of blue with Navy Quartz cap at bottom left. Mourning shades of violet & plum with Purple Jade cap at bottom right.



Olive Marble Bottle-Item#4115

Hand-blown glass, Hand-painted 24K gold luster rim & Hand-carved cork stopper secures the quartz cabochon cap. White Organza Gift Bag & Tear Bottle Story Card included withy purchase. Optional Displays: Mirrors & mini-domes. Please Note: Variations in color, paint and shape are characteristic of the bottles' hand-made nature and are not to be considered defects.



Blue Marble Bottle-Item# 4108



To Order: Call 406-388-2900

Timeless Traditions, Inc.

#### **BUTTERFLY** CONTEMPORARY TEAR BOTTLES! MADE IN USA



#### ←NEW! 2020 Orange Butterfly With Blue tear bottle

←Item# 4146

Blue Butterfly with Blue Tear Bottle

Item# 4139→



#### Made in Montana!

A delicate butterfly, featuring blue, yellow or orange wing-tips sits on a hand-blown glass tear bottle in the original style with a new cobalt blue tear bottle as shown above with "beaded feet". A navy blue quartz or rhyolite or yellow cat's eye cabochon with a hand-carved cork stopper forms the cap.

The Butterfly symbolizes the beautiful story of transformation and rebirth — as the caterpillar transforms from its cocoon to beautiful Butterfly, so do we transform from our life here on earth, to life hereafter.



Item# 4153 Yellow→ Butterfly

Item# 7017 Mirror →

Item# 6935 3D"x4H" Mini-dome



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Page 9

To Order: Call 406-388-2900

#### The Artisan Tear Bottle<sup>TM</sup> Line

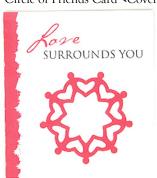
## Circle Of Love Tear Bottle<sup>TM</sup>

Item# 3002—The sculpture surrounding this tear bottle is a celebration of the bonds that strengthen us. This tear bottle symbolizes the power of love that draws together family and friends in good times and bad and makes us stronger knowing we are surrounded by Love. (Note: The brushed pewter people figures form a



heart-shape as they hold hands around the tear bottle. An enameled red heart adorns the cap.) Tear Bottle story card, organza gift bag and Circle of Friends gift card below included with purchase!





Circle of Friends Card <Inside>

fegend of "The Brile of French":

TELLS THAT IF YOU GIVE A
CIRCLE OF FRIENDS TO A PERSON YOU
CARE FOR YOUR BONDS OF FRIENDSHIP
WILL ENDURE FOREVER

THIS TEAR BOTTLE IS A CELEBRATION OF THE BONDS THAT STRENGTHEN US.

IT SYMBOLIZES THE POWER
OF LOVE THAT DRAWS
TOGETHER FAMILY & FRIENDS
AND MAKES US STRONGER
KNOWING THAT WE ARE
SURROUNDED BY

MAY IT LIFT YOUR HEART AND REMIND YOU THAT YOU ARE NOT ALONE.

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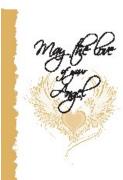
This tear bottle is the perfect "thank you gift" for those who have been surrounded by the love and care of their family, friends, neighbors, clergy, hospice workers, and medical care givers during their difficult time of grief and loss. It represents, "thanks for your care, assistance, prayers, love and friendship during this most difficult time in my life. I'll never forget it."

## The Artisan Tear Bottle<sup>TM</sup> Line



Includes: Tear Bottle Story Card, Organza Gift Bag and Choice of Gift Card: (1) Profound Loss Card -see pg. 22— provides wonderful imagery of seeing the angels carry tears to heaven OR (2) Angel Encouragement Card -see here—reminds those in difficult circumstances they are not alone. Optional Displays: Mirrors, Trays, Mini-domes are extra.

This tear bottle features the same design on opposite sides of the teardrop bottle. A serene face and a pair of grand upward sweeping angel wings on both sides with the wingtips coming together near the top of the bottle. The cap compliments the design of the bottle with its intricate pattern. Perfect as a sympathy gift (with a Profound Loss card), or a gift of encouragement (with the Angel gift card.)



Angel Gift
Card Text:
May the Love
of your angel,

INSIDE: softly enfold you, gently uplift you, comfort and hold you.





Page 11

To Order Call: 406-388-2900

#### The Artisan Tear Bottle<sup>TM</sup> Line

#### FORGET-ME-NOT TEAR BOTTLETM

These tear bottles come in two styles. The "Classic" has nickelsilver Forget-Me-Not flowers that wrap around the tear-drop shaped cobalt blue bottle. And, the more expensive "Colored" version is the same bottle but the

flowers are hand-painted with clear-blue enamel. Forget-Me-Not flowers symbolize faithfulness and enduring love; And are also commonly used to remember those that have died as a symbol that a loved one may be gone but not forgotten.



←Left –is the "Classic" Forget-Me-Not Tear Bottle<sup>TM</sup> (Item# 3040) featured on a silver solid rim metal tray.



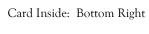
Hand-painted flowers close-up-#3057

Both the "Classic" & "Colored" Forget-Me-Not Tear Bottles include the gift card below:



Card Cover: Bottom Left

←"Colored" Forget-Me-Not Tear Bottle<sup>TM</sup> Item#3057 Optional Accessories: Mini-dome & mini-mirror





FORGET-ME-NOT





Top View of the hand-painted clear blue enamel Forget-Me-Not Flower on the cap of the tear bottle.

#### INFINITE LOVE TEAR BOTTLETM



Silver/Blue Item# 3064

Honor an everlasting love with our Infinite Love Tear Bottle<sup>TM.</sup>
Hearts and Infinity symbols are entwined and featured on both the bottle and the cap as a Remembrance of "a Love that has no End."
Available in 3 Finishes: 1) Silver-tone on blue glass as seen at left; Gold-tone on blue glass at bottom right; and 3) Gold-tone on clear glass.



←Gold/Clear Item# 3088 Shown on Psalm Mirror

Gold/Blue Item# 3071 Shown in Short Mini-dome On mini-mirror #7024

#### **Inspirations of Love:**

"Look after my heart, I've left it with you." Stephanie Meyer, Eclipse

"It's better to have loved and lost, than never to have loved at all." Tenneyson

"Love bears all things, believes all things, hopes all things, endures all things. Love never fails...." 1 Cor. 13:11

"I will never leave you or forsake you (Deut 31:6)

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Page 13



## THE KEEPSAKE JEWELRY COLLECTION

(For ashes & other keepsakes - such as a lock of hair, dried flowers, or a prayer)



Specifications: All keepsake/ash holders are Rhodium plated sterling silver. The Heart Ash pendant has 14K yellow gold plating over a sterling center. The Cylinder Ash pendant has 14K yellow gold accent bands. All ash holder pendants come with a Rhodium plated sterling silver cable chain. (Black necklace chain also available.) Rhodium plating makes the Pendant and chain tarnish resistant. The ash holder pendants are packaged with a black velveteen bag, funnel, plastic spoon, pick and an inspirational poem and/or scripture verse in English & Spanish

#### KEEPSAKE COLLECTION CONTINUED

(For ashes & other keepsakes - such as a lock of hair, dried flowers, or a prayer)



Angel **Bottom Screw Opening** 



New! Teardrop with mini-hearts #9356



#9264



Plain Cross #9318

The Butterfly symbolizes the story of transformation ~ as the caterpillar transforms from

its cocoon to beautiful Butterfly, so do we transform from our life here on earth, to

life here after.



New! Antique Cross #9349



Butterfly #9301

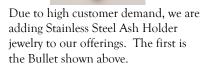


←Bullet Stainless Steel with

Chain.



← 1**%**"x 2**¾**"H Mini-dome with Walnut Wood Base & Brass Hook for displaying Keepsake Pendants-#6928



These pendants are used to hold keepsakes - such as ashes, a lock of hair, dried flowers, earth from a special place, or a prayer, making them ideal for families whether they choose cremation or burial.

Please Note: All Cross pendants, Tear of Love & the Cylinder open with a screw at the top chain loop. The Angel and Teardrop #9356 ash holder pendants open at the bottom of the pendants with a screw opening. The Hearts, Butterfly & Infinite Love pendants open with an allen screw as shown at left.

## Packages for Resale

#### Tear Bottle Packages — Quantity Discount Configurations

Package Contents Subject to Change Without Notice

#### Starter Package

Designed for smaller shops, this pkg. includes a nice variety for your customers: 19 Tear Bottles & 5 introductory Trays.

19 Tear Dotties & 5 min	oductory rrays.
<u>Item</u> #	Quantity
#1008	(1)
#1015	(1)
#1039	(1)
#1053	(1)
#2005	(1)
#2012	(1)
#2029	(2)
#2036	(1)
#2043	(3)
#3002	(2)
#3033	(1)
#3040	(1)
#3064	(1)
#4009	(1)
#4023	(1)
2" Assorted Trays	(5)
Note: You may specif	fy the trays for

2" Assorted Trays (5) Note: You may specify the trays for your order, or we'll be happy to select them for you.

DUPLICATES OF OUR BEST-SELLERS ARE IN THIS PACKAGE.

#### Standard Package

Our most popular choice for shops and galleries looking to offer a sizeable selection for their customers. 30 Tear Bottles & 12 Trays.

<u>Item</u> #	<b>Quantity</b>
#1008	(2)
#1015	(2)
#1039	(2)
#1053	(2)
#2005	(2)
#2012	(2)
#2029	(2)
#2036	(2)
#2043	(4)
#3002	(3)
#3019&3026&3033	(1/1/1)
#3057	(1)
#3071	(1)
#40XX	(2)
2" Assorted Trays	(12)
Note: BDXX indicates that	vou may choose which

Note: BD-XX indicates that you may choose which colors you would like from the Contemporary Tear Bottle line. If you don't wish to specify, we'll be glad to select 2 for you. You may also specify your choice of trays, or we'll be happy to match them to your order for you.

Totals: 30 Bottles & 12 Trays

The Starter Package includes: 19 organza bags, 19 story cards, 20 brochures, 1 CUSTOMIZED Point-Of-Purchase sign in a Plexiglas stanchion.

We strongly recommend that you secure your valuable inventory with a locking display case. We offer a variety of affordable cases that will beautifully display your inventory. See page 19

Children aren't usually present at the funeral planning meetings, and adults aren't often comfortable discussing the funeral, the body or cremains with them. How-ever, children grieve the loss of the presence of their loved ones in their lives and children should be addressed when families make keepsake purchases. Tear Bottles are an ideal keepsake for older children. They are affordable for most families; And children are delighted by and attracted to their petite size and bright colors. The gift of a tear bottle also lets the child know that their tears over the loss of their loved one are understood and are okay, and that their tears honor the relationship. They can also be used to hold flower petals from the funeral or earth from a special place.

#### DON'T KNOW WHAT TO ORDER?

#### LET US HELP!

#### THE COMBINATION KEEPSAKE "STARTER PACKAGE"

If you love our products, and just don't have the time to decide exactly the mix of tear bottles and keepsake jewelry you want to order, you might want to consider our "Starter Package" of best-sellers.

Our Timeless Traditions staff will be glad to assist you in choosing a tear bottle and keepsake jewelry selection that meets your style or budget preferences. Just call or e-mail and we'll be happy to help!

Starter Package					
Includes a nice variety for your customers:					
7 Tear Bottles &Trays		and	7 Keepsake Necklaces & Dome		
<u>Item</u> #	Quantity		Item#	Quantity	
#1008	(1)		#9240-Tear of Love	(1)	
With tray/#6096	(1)		#9257-Infinite Love	(1)	
#2029	(2)		#9226-Heart (2-tone)	(1)	
With trays/#6072	(2)		#9247—Fancy Heart	(1)	
#2043	(2)		#9219-Large Cross	(1)	
With trays/#6041	(2)		#9059–Cylinder	(1)	
#4009	(1)		#9295-Angel	(1)	
With tray/#7000	(1)				
#4174	(1)		#6911-Satin Pewter Mini-Dome		

#### Bonus Gifts in your Starter Package Purchase Include:

With mini-dome/#6867

2 Velvet Necklace Stands to display your keepsake jewelry A plastic display stanchion with customized display signage

(1)

A CD-ROM of ads, text and images to help with marketing your new offerings

16 Customized Keepsake Brochures are included with purchase

Do you often have customers looking for a truly unique gift for someone who has helped them through their difficult time of loss. A gift that will deeply touch their heart and be treasured for a lifetime. We suggest:

For pastor appreciation: Life Of Christ Jewelry

<u>For caregivers</u> (hospice workers, medical staff, family, friends and neighbors who have helped through a difficult time of loss): The Circle of Love Tear Bottle (Page 10) comes with a gift card that conveys a special heartfelt thanks. But the varying price ranges of the tear bottles make them all an excellent recommendation for expressing thanks to the variety of helpers through a difficult time.

Page 17

## Trays-Metal & Mirror



Made With American Lead-Free Metals

#### Metal Trays—Made in the USA

Item #s: 6003Brass Filigree Rim #6010 Copper Filigree Rim #6027 Pewter Filigree Rim/#6072 Pewter Solid Rim #6034 Gold Filigree Rim/#6089 Gold Solid Rim #6041 Silver Filigree Rim /#6096 Silver Solid Rim

#### **Metal Trays**

We offer a line of original trays to accompany our tear bottle lines. Metal trays (2" in diameter) are available in antique Brass & Copper (filigree rim only), Pewter, Gold, and Silver (in both filigree & solid rim). Both tray styles match the filigree design of flowers and leaves featured in our Victorian tear bottle design (*pictured upper left*). The solid-rim metal trays create a beautiful look with the Roma, Angel and Forget-Me-Not tear bottles too (see page 5, 11 & 12)!

#### **Mirror Trays:**

TOP—Item# 7024—1½" mini-mirror—fits inside mini-domes MIDDLE—Item# 7000—2" beveled mirror inscribed with Psalm 56:8 BOTTOM—Item# 7017—2" beveled mirror—Plain OR can be custom engraved



Mirror Trays reflect the color & beauty of the tear bottles

#### Mirror Trays

We are also pleased to offer Mirror trays that enhance the presence of our tear bottles. The mirror trays are especially suited to beautifully reflect the colors in the Contemporary hand-blown tear bottles. The trays feature a beveled edge. They can be purchased plain (with no inscription) or with the phrase "Psalm 56:8" or with a custom engraving.



To Order Call: 406-388-2900

Page 18

#### **DISPLAYS**

#### **Showcases**

Displaying your tear bottle selection in an attractive and secure manner is essential to high sales volume. We offer the following display case options to display and secure your tear bottle inventory.







Tall
Mini-Dome Display
Dimensions:
3½"H x 1½W
Item# 6867

# Item# 6775 Glass Showcase w/ full mirrored back. <u>Lockable</u>! Dimensions: 14"H X 8"W X 8"D. 2 shelf/3 space. Space between shelves: 4". <u>Opens in Back</u>

#### **Option 2 Plexiglass**

Item# 6768

This Plexiglass case can display all tear bottles, trays and jewelry we sell in one secure location.

#### **LOCKABLE**

Dimensions: 18"H x 9"W x 9"D. 2 shelf/3 space. Space between shelves: 6".



Short Mini-Dome Display



\* For other display risers, please visit our website.

We also offer a small variety of display risers for your presentation of our products. Far left is the oval mirror riser, center is the 2-step riser and back is the Plexiglass riser which comes in a set of 3 (tiered)...

#### PERSONALIZE IT!



#### **Mirror Engraving Options:**

1) One Line on Bottom or One Line on Top—Gold Filled, Maximum of 23 Characters & Spaces
2) 2 Lines Engraved, Top & Bottom—Gold Filled, Maximum of 20 Characters & Spaces per line

We request that you FAX or EMAIL your customer personalization to avoid costly errors and disappointing your customer.



The Timeless Traditions' Tear Bottle Keepsake Box—Measures 11"Hx11"Wx3"D (Shown here in light wood, dark wood optional) Matted for: a 5"x7" photo, any Timeless Traditions tear bottle and a 31/4"x334" cutout for a name & dates, or a favorite scripture or poem. An optional brass plate is available to be engraved with a name & dates.

Timeless Traditions, Inc.

## Keepsake Displays



**Left**—The SHORT mini-dome with walnut wood base (also featured on page 4 displaying a Victorian Tear Bottle) can be fitted with a brass hook and walnut wood knob in order to display keepsake jewelry.

DIMENSIONS: 176"D x 234"H /Item# 6928

**Center**—The TALL mini-dome with walnut wood base can also be fitted with brass hook and walnut wood knob in order to display keepsake jewelry.

DIMENSIONS: 178"D x 31/2"H/Item# 6867

**Right**—The largest of the three mini-domes comes with a satin pewter base and knob/hook for displaying keepsake pendants. This size mini-dome is also available with a wood base for display of the Butterfly Tear Bottles (see below).

DIMENSIONS: 3"Dx4"H/Item# 6911—with jewelry hook

Item# 6935 → 3"Dx4"H
This size minidome displays the Butterflies



The 2" Mirror Trays and Tear Bottle Metal trays will fit inside this #6935 mini-dome!

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Page 21

#### OTHER PRODUCTS



Timeless Traditions is pleased to offer a striking piece of jewelry — the Life of Christ Cross™ from Iscript® — available as pendant or lapel pin. The centerpiece of the cross is the miraculous Enduring Word Tablet™ with the *entire* text of the King James New Testament inscribed on it in 24K gold. (The Tablet is nestled in the center of the Star of Bethlehem atop an elegant cross. Christ's life on earth is beautifully represented by symbols of both His nativity and crucifixion. Certified by Guinness World Records as the smallest Bible on earth.

Life of Christ Cross Pin or Pendant Item# Pin/ #9028 Item# Pendant #9035

These unique jewelry pieces also make ideal gifts for the clergy who assist in your planning & services.

#### Heartfelt Jewelry Collection

We also offer a beautiful collection of jewelry — honoring loved ones. This offering meets our high standards of quality materials.



FRIENDSHIP HEART Verse: "A friend loves at all times..." Proverbs 17:17 Inspiration: The heart knows the unspoken language of friendship.

Grief Card Text:
"As you comprehend this profound loss, let yourself cry knowing each tear is aa note of love rising to the heavens."

#### **Specifications**

- \* Rhodium plated, sterling silver heart
- \* 18" Rhodium plated, sterling silver cable chain
- \* Pendant and chain are tarnish-free
- \* Each pendant comes with the featured poem shown here
- \* Optional windowed Gift boxes are available for gift packaging, a small additional charge will apply



SISTERS BY HEART





My life is so much richer, Even when we're apart. More than just a friend, You are my sister by heart. Poem Excerpt © 2008 Birdoes

#### **SYMPATHY CARD & PRINT**

Profound Loss Print (8.5" x 11") #8021 Unframed

#0021 Officiallica

Profound Loss Enclosure Card Item# 9004–2.25"x2.5" with envelope Fits inside the tear bottle gift bag





Keepsake Cabinet in the Lobby of the Schnider Funeral Home.

The following testimonial from Steve Schnider came from a phone conversation with Steve after a review of our records revealed how successful he was with our products, and we called to ask him why he felt he's had such long-standing success with our product lines.

"The **tear bottle** product line has been good for us, and has become a main part of our business. With cremation rates continuing to increase within the funeral industry, the tear bottles and cremation jewelry from Timeless is a way to serve our customers that serve our customers whether they choose cremation or burial. These keepsakes are versatile in use and affordable for a broad range of our customers. Multiple purchases per family are the norm. The tear bottles are very personal and meaningful keepsake line that also has appeal to many of our customers because it's important to them that they are Made in the U.S.A.. We also feel that part of our success with sales of these keepsake products is the display cabinet in the lobby of our facility. Having a display in the lobby allows customers to think about a purchase in a casual way, while waiting for a service planning appointment, at a service reception or long after the service is over....when coming back to the lobby for a keepsake is far less daunting than returning to our resource display room for a keepsake they wish they'd have purchased while planning the funeral service."

Steve Schnider, **Schnider Funeral Home**, Great Falls, MT MFDA Past President (2005)

Page 23

Timeless Traditions, Inc.

## PAWS-ITIVE PET MEMORIES<sup>TM</sup>

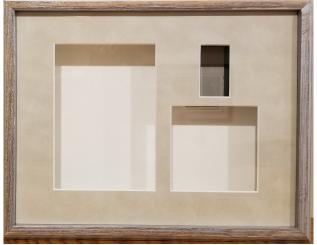


Our Keepsake Box is Currently available in Dark Wood as seen above or Rustic Silver-White as pictured below.

Item# 6881

#### The Timeless Traditions' Tear Bottle Keepsake Box—

Measures 11"Hx11"Wx3"D (Matted for: a 5"x7" photo, any Timeless Traditions tear bottle and a 21/4"x3%" cutout for a name & dates, or a favorite scripture or poem.



Page 24

## PET MEMORIAL PRODUCTS



Antiqued Paw Print Ash Pendant

These pendants can hold keepsakes, such as pet hair, ashes, or earth from a special place to keep your memories of your beloved pet close to your heart.



Antiqued Bone in Circle Ash Pendant Item# 9332





Heart with Paw Print Item# 9233

#### **Specifications:**

All keepsake / ash holders are Rhodium plated sterling silver for tarnish resistance. See page 16 for other specifications.





Ash Pendant

←#9391 Sterling Pendant #9385

Paw Print Cylinder

Item #9325 Tear Of Love Ash Pendant Item# 9240

Timeless Traditions, Inc.

Page 25

Love Never

Print Heart

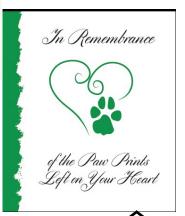
Ends Paw

## PAWS-ITIVE PET MEMORIES<sup>TM</sup>



Paw Print Heart Keepsake Bottle

Optional Display above: #7024 Mini-Mirror & #6867 Mini-dome Nickel-silver Hearts & Paw-Prints surround a cobalt blue teardrop bottle. Featured at left on mini-mirror in Tall mini-dome. Holds keepsakes such as tears, pet hair or cremains, earth from a special place, etc. Comes with Gift Bag & Gift Card seen below.



#### Gift Card Inside Reads:

May this Keepsake Bottle remind You of the companion that was far more than a pet. May it remind you of the family member, friend, and loving soul you'll never forget.

A great companion constant, loyal and true, the bottle shows the paw-prints your beloved pet left on you.

The bottle will hold keepsakes, such as tears shed for your loss, pet hair, ashes, earth from a special place you shared, dried flowers, or some other petite remembrance of your cherished companion.

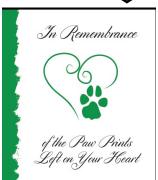
Page 26

Gift Card Included



## PET MEMORIAL PRODUCTS





The shorter and wider "DOG" keepsake bottle at right, has a black & white snowflake obsidian cabochon cap secured to the bottle with a hand-carved cork stopper. A lead-free charm featuring a paw-print hangs from a black collar with silver-plated studs.

Offer your clients the chance to honor the memory of a cherished pet companion with our newest

#### Made In USA

Pet Memorial Keepsake Bottle.

These "Made in Montana" handblown glass tear bottles feature white opaque glass and are perfect for concealing the keepsakes inside. The base of the bottle has black "beaded feet".

The taller slender "CAT" bottle at left, has a red-dyed quartz cabochon cap secured to the bottle with a hand-carved cork stopper. A lead-free charm featuring a heart-pawprint is engraved with the words "BEST FRIEND" and hangs from a black collar with white paw prints.



#### Why a Tear Bottle from Timeless Traditions?

A death, a loss, a funeral and grief. These are the times when it can be so difficult to find the words to express the heart's compassion. Our heirloom quality tear bottle keepsakes can be the everlasting memorial to honor the love, the loss, the relationship and your compassion. Our tear bottles are a reminder that, in the midst of it all, the grieving are not alone, and that their tears are understood.

Genuine feelings should be represented by a genuine tear bottle. Our tear bottles are original concepts, creations, and designs specifically created to honor & cherish special relationships, deep feelings or shared emotions. At Timeless Traditions we have been creating our tear bottles for over 20 years, and use only premium quality materials and craftsmanship for the production of our tear bottles. The premium quality "teardropshaped" glass bottles are uniquely encased with American leadfree metalwork and finished in gold plate, nickel silver, pewter, antique copper, and brass and they are all assembled in the U.S.A. The flame-worked, contemporary designs are made by our glassblower in Montana. So, if you care enough to give the best, give a Timeless Traditions tear bottle. Don't settle for a knock off – an Egyptian perfume bottle, an essential oil bottle, or a leaded decorative bottle that may be less expensive, but ultimately is a poor value as an over-priced pretender originally created for some other purpose less worthy than our historically inspired tear bottles to convey your feelings, your support and your memories; And perhaps are made of materials that do not follow U.S.— E.P.A. guidelines, so may not be environmentally friendly.

The signature tear-drop shape of our keepsakes symbolically ties them to the occasion of loss but (unlike the typical urn shaped keepsake) makes them uniquely adaptable for a variety of uses, including memorial gifts. So a family can affordably satisfy a variety of needs for unique remembrances.

Tear Bottles are commonly used not just for their historical intended use (mourning tears), but also as keepsake vessels for **cremains** and other petite memorial items such as a lock of hair, grains from the family farm, flower petals from the funeral service or gravesite, or earth from a special place (such as a favorite beach, park, cabin or family home). As vessels for such a variety of keepsakes, they become appropriate for all kinds of mementos. If it's an occasion for tears or flowers, it's an occasion for tear bottles, a lasting memorial. And especially for those who are from out of town, families who are in grief, under stress and with time constraints, who don't have the time or desire to shop as they make funeral arrangements.... tear bottles are also often suggested as heirloom thank you gifts for hospice helpers, neighbors, clergy and family who helped the family during their difficult time of loss, or as "mementos" for those who attended the services from far away. And their petite size makes them appropriate for home display.

People connect on an emotional level with the meaning-ful 3,000-year-old tear bottle history and mourning tradition. One woman bought 9 tear bottles, one for each of her daughters and granddaughters – in remembrance of their father and grandfather—she made the connection.

Many insurance policies (in particular those containing "death benefits") may also cover the purchase of memorial keepsakes such as Ash Pendants and tear bottles/keepsake urns as part of the Cremation Costs. Coverage varies from policy to policy, but will become even more prevalent with the explosion in Cremations. Don't forget to investigate the possibilities.

Tear Bottles are often purchased for family that may not be able to attend a funeral (they are easy to ship) or to put away as a future keepsake for a child who has lost a close loved one. As delicate as a teardrop itself, a tear bottle is a signature bereavement gift, because they are everlasting like the love they represent, like memories of a loved one, to be cherished forever.

## Other Important Information

#### You Will Receive the Following With Your Tear Bottles

- An elegant Organza Gift Bag with each tear bottle
- A Miniature Story Card with each bottle explaining the tear bottle history & tradition (to be placed inside the organza bag upon sale). You may choose the General version of the card or a Christian version (has several scripture references)



An organza gift bag & story card like those shown above come with each tear bottle you purchase.

- A Point-of-Purchase Sign offering suggested giftgiving occasions and information about the tear bottle tradition (the sign comes with initial order)
- Complimentary Color Tear Bottle Brochures CUSTOMIZED with your business contact information
- With orders of \$300 or more, we include a free Thumb drive with 2 professionally designed tear bottle ads that can be placed on the obituary pages of your local newspaper. We offer product photos to those selling via the Internet, once your return our simple license agreement.

#### Minimum Wholesale Orders & Payment Options

Our Minimum Opening Order is \$100. On your first 3 orders, we ask for pre-payment by business check or credit card. We accept Visa, MasterCard, Discover and American Express. On your 3rd re-order, you may fax us your Credit Sheet or complete our Credit Information Sheet and with satisfactory credit information, we'll extend Net 30 payment terms to your business. NO RE-ORDER MINIMUMS.

#### Web Promotion

Timeless Traditions' wholesale web site www.timelesstraditionsgifts.com features a special retail information page called, "Retail Stores Near You". As a new retailer carrying our product, we automatically include you on this page, and a link to your website if you have one. If for some reason you don't wish to be listed, be sure to tell us. The intent of this page is to direct potential customers to your business. Tear bottle awareness is on the rise by Internet users!

#### ABOUT THE FOUNDERS & OWNERS

Several years ago, I read about a tear bottle being given as a gift of reconciliation from a daughter to her mother in a contemporary novel and then I went on a two-year search to find one for a friend. Nothing turned up, so with encouragement from my husband and friends, I decided to start designing and producing a line of tear bottles myself. I knew that the re-introduction of the tear bottle into contemporary culture was ultimately what I was destined to do — my company mission is to provide heirloom quality keepsakes that enhance, heal, and honor relationships just like that of the centuries-old tear bottle tradition.

Today, the company is flourishing as interest and awareness in the tear bottle tradition grows. I am amazed at the rich history we've discovered behind the tradition and the way in which contemporary gift-givers are connecting with this symbolic gift. We love to hear stories about how our tear bottles are helping others to honor relationships. Running a business that provides true value to others is a great reward. One of my favorite quotes comes from Washington Irving: "There is a sacredness in tears. They are not the mark of weakness, but of power. They speak more eloquently than ten thousand tongues. They are the messengers of overwhelming grief, of deep contrition, and of unspeakable love."

May someone cherish you enough to give you a Timeless Traditions tear bottle.

#### Jacqueline



Company Owner Jacqueline Bean with her husband Brad

## Benefits of Carrying the Tear Bottle Gift Line



Our tear bottles & jewelry keepsakes are used for ashes, AND for various other mementos such as a lock of hair, dried flowers, earth from a special place, grains from the family farm, a prayer, etc. By carrying Timeless Traditions' tear bottles and other keepsakes, many funeral homes have been able to increase their offerings to families whether they choose cremation or burial. Offering keepsakes to families helps them meet an important emotional need — the ability to express themselves and to honor, cherish and reminisce about those they love with an heirloom quality remembrance. Our tear bottles & keepsake jewelry offer a loving and symbolic way to remember a loved one.

Our tear bottles are made with lead-free glass & metals.

Funeral Homes are able to **differentiate themselves in the marketplace** because of our product's uniqueness and quality. The diversity of other uses for the tear bottles (as keepsake or portion urns, memory keepers, prayer vessels, thank you gifts for clergy, hospice workers, neighbors, family, friends, etc.) and their reasonable retail price points translate into **increased opportunities to serve a variety of customers** and help your businesses succeed. And their petite size makes them so easy to display and ship. Just think — you can serve a variety of customers, and their various needs—all this in just one square foot of counter space devoted to tear bottles. Please contact us with any questions

or to place an order!



Pictured: Gold-banded Roma, Amethyst Contemporary & Silver Victorian Tear Bottles atop an Oval Mirror Riser (Item# 6829)

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