

# TEAR BOTTLES

& OTHER GIFTS OF THE SOUL

# PRODUCT CATALOG Winter-Spring 2013

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Tear Bottles are touching gifts of emotion for special times — from weddings & anniversaries, to birthdays & friendships, to parting & bereavement.

# History & Tradition

ear bottles by Timeless Traditions are **unique gifts for special occasions.** They are small, decorative bottles steeped in ancient giving tradition. As delicate as a teardrop itself, a tear bottle is a tradition of shared emotions and transformed relationships. Tear bottles can be used for real tears but are more often given as symbolic gifts to express shared feelings of love, sorrow, joy, forgiveness, and remembrance.



The tear bottle tradition has endured for nearly 3,000 years. During ancient Roman times, mourners captured their tears and buried them with loved ones to show affection and respect. Tear bottles may have taken inspiration from the Bible. In the Old Testament Psalm 56:8 (KJV), David prays to God, "Thou tellest my wanderings, put Thou my tears in Thy bottle; are they not in Thy book?" David's words remind us that God keeps a record of human pain and suffering and always remembers our sorrows.

Tear bottles reappeared during the 19th-century Victorian Era, when mourners collected their tears in long cylindrical vials or small bottles decorated with silver and pewter. Bereavement would end when the tears had evaporated, but the bottle remained as a token of eternal devotion.

oday, tear bottles are used to express many sentiments. They can represent tears of joy at a wedding, birthday, anniversary or memory; Or hold tears of heartache upon the splintering of a relationship, news of an illness, or loss of a loved one. They are also sometimes used to hold keepsakes such as ashes, a lock of hair, dried flowers, a prayer or some other small memento of a loved one.

Tear bottles are also frequently given as gifts to honor and cherish another person. Many retailers & funeral directors report tear bottles are becoming a signature bereavement gift, replacing flowers because they help the family to feel that their tears are understood and their heirloom quality is a lasting symbol of love.

Timeless Traditions is pleased to offer their own unique tear bottles — all of which are approximately 2" high and are **made in the U.S.A.** Our Victorian, Artisan & Roma lines feature intricate lead-free metal filigree designs and our Contemporary flame-worked glass tear bottles are elegant pure glass. Timeless Traditions is pleased to be the leading supplier of tear bottles in this country.

To Order Call: 406-388-2900

# What Others Say About Our Gifts

The Comfort Company has had the pleasure of doing business with Timeless Traditions for seven years now, and I can honestly say that, not only are the tear bottles among our bestselling gift items, but the customer service we receive is second to none. I can order with confidence knowing our stock will

be shipped immediately and the product we receive is of excellent quality. Our customers love the tear bottles because of their sentimental and symbolic value. We love the tear bottles because they are one of our most successful product lines!

— Renee Wood, **The Comfort Company**— Gifts of Hope for the Healing Heart— Geneva, IL

"People love the meaning and story behind these tear bottles so they essentially sell themselves. They are purchased for many emotional occasions and rites of passage. In my store, weddings are one of the most popular giving occasions. I've had young women purchase tear bottles as bridesmaids gifts. Others in mid life

have purchased them as bittersweet gifts for friends who are soon to be 'mothers-of-the-bride."'

 Kay Johnson, Miller's Jewelry, Bozeman, MT



TALL MINI-DOME DISPLAY

"My store is just perfect for the Timeless Traditions' tear bottle line because I sell sentimental gifts for all kinds of special occasions like **Christenings**, **graduations**, **weddings and birthdays**. When customers come in and explain that they're looking for something unique and expressive, I tell them all about the tear bottles."

- Susan Mirpuri, Rendezvous, New Orleans, LA

"I heard about tear bottles a few years ago while reading *Divine Secrets of the Ya-Ya Sisterhood*, which we (All Girl Productions) eventually acquired the feature film rights to produce. I actually gave a Timeless Traditions' tear bottle to my best friend, whose sister-in-law had recently died of breast cancer, leaving behind several small children. She phoned immediately after receiving the tear bottle and said, 'This is the best gift I've ever received."

— Yvette Taylor, formerly of Bette Midler's All Girl Productions and currently with Revelations Entertainment, Los Angeles, CA

# The Victorian Tear Bottle™ Line

A filigree design of flowers and leaves wrap around these petite cobalt or clear glass bottles. Timeless Traditions' tear bottles are approximately 2" high. Available in the five finishes shown below (brass, copper, pewter, gold or silver) with an optional petite matching display tray . A short mini-dome also beautifully displays these bottles and keeps them dust and touch free.



BRASS ITEM# 2005

The intertwining T's of the Timeless Traditions logo appear in the filigree on the base of each bottle. As our least expensive line of tear bottles, these Victorian tear bottles are quite affordable for most gift-givers. Made in the U.S.A.



COPPER ITEM# 2012



SILVER (ON BLUE GLASS) ITEM# 2043



PEWTER ITEM# 2029



**GOLD** ITEM # 2036

# The Roma Tear Bottle™ Line With Genuine Swarovski® Crystals in the Caps

The Roma line features two different styles to choose from — "banded" and "forget-me-not flower basket." The caps of all tear bottles in the Roma line are crowned by genuine blue Austrian Swarovski® crystals. Each cap has a silicon plug, providing a tight seal. The graceful, intertwining T's of the Timeless Traditions' logo mark appear in the filigree on the underside of each base. Height: 2". Made in the U.S.A. with Lead-Free Metals.



**SILVER-BANDED** ITEM# 1008



**GOLD-BANDED** ITEM# 1015



**SILVER BASKET DISCONTINUED 2012** 

Our ROMA style tear



**PEWTER BASKET** ITEM# 1039



**GOLD-BANDED** ITEM# 1053



To Order Call: 406-388-2900

# The Contemporary Tear Bottle™Line







**BLUE** ITEM# 4009

**RED** ITEM# 4023

**COMMEMORATIVE** ITEM# 4030 LIMITED EDITION







**AMETHYST VERDIGRIS** ITEM# 4047 ITEM# 4054

The Contemporary line features a high-end selection of individually, hand-made tear bottles. Splashes or swirls of colored glass decorate the bases. Hand-painted 24K gold luster adorns the neck of most bottles. We have commissioned just 500 Commemorative Tear Bottles (#4030), to honor those whose lives were affected by the tragic events of September 11 and those who serve in the military.

The Blue Contemporary tear bottle has a navy quartz stone cap. The Red Contemporary tear bottle has a red

quartz cabochon cap. The Commemorative tear bottle cap is hand-painted with 24karat gold luster (#4030) and has a mother-of-pearl cabochon atop its cap. The Amethyst tear bottle cap is made from a beautiful sodalite stone topped with a tiny amethyst cabochon. Featured in the TV series "Bones" on Valentine's Day 2012, the Verdigris Contemporary tear bottle has a simple but richly colored burnt red tiger eye cabochon cap. All caps in this style have hand-carved, small cork stoppers. Please Note: Variations in color, paint, and shape are characteristic of the bottles' handmade nature and are not to be considered defects. Made in the U.S.A.

# 4 Contemporary Tear Bottles!

Pictured below are three high-end individually hand-blown glass tear bottles designed for a Mother's Tears for her baby.

All of these Contemporary Tear Bottles have a swirl of colored glass (pink or blue or Yellow) in the teardrop shaped bottle with a handpainted 24K luster gold rim. The pink has a Rose Quartz stone cap, the blue has a Blue Lace Agate stone cap and the Yellow has a synthetic Yellow Cat's Eye cabochon cap.

All of our contemporary hand-made bottles have a hand-carved cork stopper to secure the cap. Packaged with a pink, blue or ivory organza gift bag and a tear bottle story card, a choice of Gift Cards is also included on request:

#### FOR FUNERAL HOMES:

A Profound Loss Grief Card will be included with each Baby Tear Bottle purchase on request at no extra charge.

#### **FOR GIFT STORES:**

Customers can also choose a "Tears of Joy" Gift card for new Babies on request.



Baby Blue (Item# 4078)



Baby Pink (Item# 4061)



Item# 4085 Pink Ribbon Tear Bottle & Gift Card

Above is our hand-blown "Pink Ribbon Tear Bottle". Created to symbolize hope, encouragement and support for those battling breast cancer, this tear bottle comes with a Pink Ribbon Gift Enclosure Card, a tear bottle story card and an organza gift bag.



May this sear battle remind year that I am here to cry and laugh with yea, to lease and proxy for yea, to lease and encourage yea, to ecclorate bife with yea, and to support year in secking and achieving a cure for year!

Pink Ribbon Gift Enclosure Card

Yellow - For those who have suffered a miscarriage; And represents support for our troops; and is a mourning color in the Spanish culture.



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Please Note: Variations in color, paint and shape are characteristic of the bottles' hand-made nature and are not to be considered defects.

Timeless Traditions, Inc.

# NEW! Marble Contemporary Tear Bottles!

# Available Now for Winter 2012!



Blue Marble- Item#4108

These hand-blown contemporary tear bottles are made by a glass artist in MT. They feature layers and swirls of colored glass and are perfect for concealing the keepsakes (tears, ashes, lock of hair, earth from a special place, or some other petite remembrance) inside. Shades of Blue with Navy stone cap on the upper left, and Olive with Tiger Eye stone cap below. Mourning Shades of violet & plum with a Purple Jade cap shown at bottom left.

Accented with a hand-carved cork to close the cap into the bottle and hand-painted with 24K gold luster on the rim, the swirls and layers of color are like the swirling glass in a child's marble, thus the name.



Violet Marble-Item# 4122

These tear bottles come with the standard organza gift bag, tear bottle story card, & brochure.



Olive Marble- Item#4115 Timeless Traditions, Inc.

## Circle Of Love Tear Bottle<sup>TM</sup>

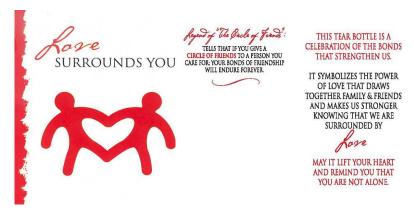
(1st in the Artisan Series) —The sculpture surrounding this tear bottle is a celebration of the bonds that strengthen us. This tear bottle symbolizes the power of love that draws together family and friends in good times and bad and makes us stronger knowing we are surrounded by Love. (Note: The brushed pewter people figures form a heart shape as they hold hands around the tear



**bottle.** An enameled red heart adorns the cap.) Tear Bottle story card, organza gift bag and Circle of Friends gift card below included with purchase! Made in the USA.

Circle of Friends Card Cover

Circle of Friends Card <Inside>



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The tear bottle tradition is a symbolic tradition of deep emotion. Tear bottles are given for many reasons. To ...

- ♥ Strengthen relationships ♥ Ask forgiveness
  - ♥ Express sympathy & concern
- **♥** Remember
- ♥ Express "Tears of Joy"!
- ♥ Heal
- **♥** Love
- ♥ Honor

To Order Call: 406-388-2900

# ANGEL TEAR BOTTLES



Blue/Silver Angel on silver tray Item# 3033/#6096

This tear bottle features the same design on opposite sides of the teardrop bottle. A serene face and a pair of grand upward sweeping angel wings on both sides with the wingtips coming together near the top of the bottle. The cap compliments the design of the bottle with its intricate pattern. Perfect as a sympathy gift (with a Profound Loss card), or a gift of encouragement (with the Angel gift card.) See card text at right.

#### Made in the USA.

Includes: Tear Bottle Story Card, Organza Gift Bag and Choice of Gift Card: (1) Profound Loss Card -see pg. 23— provides wonderful imagery of seeing the angels carry tears to heaven OR (2) Angel Encouragement Card

(2) Angel Encouragement Card –see below—reminds those in difficult circumstances they are not alone.

Optional Displays: Mirrors, Trays, Mini-domes are extra.



Pewter Angel on Pewter Sold Rim Tray Item# 3019/#6072



Gold Angel on small mirror inside Short Mini-dome Item# 3026/#7024/#6874

# Angel Gift Card Text: COVER Below: May the Love

COVER Below: May the Love of your angel,



INSIDE: softly enfold you, gently uplift you, comfort and hold you.

### NEW TEAR BOTTLES RELEASED FOR 2013!

# "Colored" FORGET-ME-NOT TEAR BOTTLE<sup>TM</sup>

These "Made in the USA" tear bottles come in two styles. The "Classic" has nickel-silver Forget-Me-Not flowers that wrap

around the tear-drop shaped cobalt blue bottle. And, the more expensive "Colored" version is the same bottle but the

# flowers are hand-painted

with clear-blue enamel.

Forget-Me-Not flowers symbolize faithfulness and enduring love; And are also commonly used to remember those that have died as a symbol that a loved one may be gone but not forgotten.



Top View of the hand-painted clear blue enamel Forget-Me-Not Flower on the cap of the tear bottle.



"Colored" Forget-Me-Not Tear Bottle™ Item#3057 ← Optional Accessories: Mini-dome & mini-mirror

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## NEW TEAR BOTTLES RELEASED FOR 2013!

# "Classic" FORGET-ME-NOT TEAR BOTTLE<sup>TM</sup>

The "Classic" has nickel-silver Forget-Me-Not flowers that wrap around the tear-drop shaped cobalt blue bottle and a single Forget-Me-Not flower perched on the cap of the tear bottle.

Forget-Me-Not flowers symbolize faithfulness and enduring love; And are also commonly used to remember those that have died as a symbol that a loved one may be gone but not forgotten.

Below—is the "Classic" Forget-Me-Not Tear Bottle  $^{TM}$  (Item# 3040) featured on a silver solid rim metal tray.



# TRAYS — METAL & MIRROR

#### **Metal Trays**

We offer a line of original trays to accompany our tear bottle lines. Metal trays (2" in diameter) are available in antique Brass, Copper, Pewter, Gold, and Silver. You may select a filigree and/or a solid rim, both of which match the filigree design of flowers and leaves featured in our Victorian tear bottle design (pictured lower right). The solid-rim metal trays create a beautiful look with



#### **Metal Trays**

Item #'s: AR-TF01 Brass Filigree Rim
AR-TF02 Copper Filigree Rim
AR-TF03 Pewter Filigree Rim/AR-TS03 Pewter Solid Rim
AR-TF04 Gold Filigree Rim/AR-TS04 Gold Solid Rim
AR-TF05 Silver Filigree Rim / AR-TS05 Silver Solid Rim

the Roma tear bottles too (see page 5)!



I ½" Round Mirror Tray Fits inside mini-domes

2" Round Mirror Tray Inscribed with Psalm 56:8 Item # 7000

2" Plain Mirror Tray with No Inscription Item# 7017

## Mirror Trays

We are also pleased to offer Mirror Trays that are especially suited to reflect the colors in the Contemporary line. One style features a beveled edge and the phrase "Psalm 56:8" etched from the underside. Another style is a Plain beveled

mirror tray (no etched in-

scription). The diameter on both Mirror Trays is 2 inches.

We also offer a small 1 1/2" beveled mirror tray that fits right inside the mini-domes to reflect the beauty of the tear bottles.

The mirror trays can also be special ordered with a custom engraving, such as a name and date.

Call for quote and delivery time.

# Packages for Resale

#### Tear Bottle Packages — Discount Configurations

Package Contents Subject to Change Without Notice

#### Starter Package

Designed for smaller shops, this pkg. includes a nice variety for your customers:

18 Tear Bottles & 5 introductory Trays

18 Tear Bottles & 5 introductory Trays.				
<u>Item</u> #	Quantity			
#1008	(1)			
#1015	(1)			
#1039	(2)			
#1053	(1)			
#2005	(1)			
#2012	(1)			
#2029	(2)			
#2036	(1)			
#2043	(3)			
#3002	(2)			
#3026	(1)			
#3040 Forget-Me-No	t (1)			
#4009	(1)			
#4023	(1)			
2" Assorted Trays	(5)			
Note: You may spec we'll be happy to sele	ify the trays , or ect them for you			

DUPLICATES OF OUR BEST-SELLERS ARE IN THIS PACKAGE.

Totals: 19 Bottles & 5 Trays

#### Standard Package

Our most popular choice for shops and galleries looking to offer a sizeable selection for their customers. 30 Tear Bottles & 12 Trays.

customers. 30 Tear Dott	165 GC 12 11ays.
<u>Item</u> #	Quantity
#1008	(2)
#1015	(2)
#1039	(3)
#1053	(2)
#2005	(2)
#2012	(2)
#2029	(3)
#2036	(2)
#2043	(4)
#3002	(3)
#3019	(1)
#3026&3033	(1/1)
BD-XX	(2)
2" Assorted Trays	(12)
N-4- DD VV :- J:	

Note: BD-XX indicates that you may choose which colors you would like from the Contemporary Tear Bottle line. If you don't wish to specify, we'll be glad to select 2 for you. You may also specify your choice of trays, or we'll be happy to match them to your order for you.

Totals: 30 Bottles & 12 Trays

The Starter Package includes: 18 organza bags, 18 story cards, 18 brochures, 1 Customized P-O-P Display sign in a Plexiglas stanchion OR CD-ROM

Do you often have customers looking for a truly unique and heirloom quality gift to someone they love? A gift that will deeply touch their heart and be treasured for a lifetime. We suggest:

For a wedding or anniversary: A Timeless Traditions Tear Bottle with A Tear Drop Marriage Print (pg. 23)

For a sympathy gift: A Timeless Traditions Tear Bottle with a Profound Loss Print & Grief Card (pg.23)

<u>For a birthday</u>: A Timeless Traditions Tear Bottle with the paperback "Tears To Treasure: Amy's Journey" (pg.22

For pastor appreciation: Life Of Christ Jewelry

<u>For other occasions or rites of passage:</u> births, adoptions, Baptisms, First Communions, Confirmations, graduations, ordinations, illness, needing forgiveness—any occasion for tears (happy or sad) is an occasion to give a tear bottle!

# DON'T KNOW WHAT TO ORDER?

#### LET US HELP!

#### THE COMBINATION KEEPSAKE "STARTER PACKAGE"

If you love our products, and just don't have the time to decide exactly the mix of tear bottles and keepsake jewelry you want to order, you might want to consider our "Starter Package" of best-sellers.

Our Timeless Traditions staff will be glad to assist you in choosing a tear bottle and keepsake jewelry selection that meets your style or budget preferences. Just call or e-mail and we'll be happy to help!

#### Starter Package

#### Includes a nice variety for your customers:

7 Tear Bottles &Trays		and	7 Keepsake Necklaces & Dome		
<u>Item</u> #	Quantity		<u>Item#</u>	Quantity	
#1008	(1)		#9240-Tear of Love	(1)	
With tray/#6096	(1)		#9257-Infinite Love	(1)	
#2029	(2)		#9226–Heart (2-tone)	(1)	
With trays/#6072	(2)		#9247—Fancy Heart	(1)	
#2043	(2)		#9301—Butterfly	(1)	
With trays/#6041	(2)		#9059–Cylinder	(1)	
#4009	(1)		#9318–Plain Cross	(1)	
With tray/#7000	(1)				
#4054	(1)		#6911–Satin Pewter M	Mini-Dome	
With mini-dome/#6874	(1)				

#### Bonus Gifts in your Starter Package Purchase Include:

2 Velvet Necklace Stands to display your keepsake jewelry
A plastic display stanchion with customized display signage
A CD-ROM of ads, text and images to help with marketing your new offerings
16 Customized Keepsake Brochures are included with purchase

#### MEMORIAL THANK YOU GIFTS

Do you often have customers looking for a truly unique gift for someone who has helped them through their difficult time of loss. A gift that will deeply touch their heart and be treasured for a lifetime. We suggest:

For pastor appreciation: Life Of Christ Jewelry (Page 22)

For caregivers (hospice workers, medical staff, family, friends and neighbors who have helped through a difficult time of loss): The Circle of Love Tear Bottle (Page 8) comes with a gift card that conveys a special heartfelt thanks. But the varying price ranges of the tear bottles make them all an excellent recommendation for expressing thanks to the variety of helpers through a difficult time.

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# THE KEEPSAKE COLLECTION

(For ashes & other keepsakes - such as a lock of hair, dried flowers, or a prayer)



Specifications: All keepsake/ash holders are Rhodium plated sterling silver. The Heart Ash pendant has 14K yellow gold plating over a sterling center. The Cylinder Ash pendant has 14K yellow gold accent bands. All ash holder pendants come with a Rhodium plated sterling silver cable chain. (Black necklace chain also available.) Rhodium plating makes Pendant and chain tarnish resistant. The ash holder pendants are packaged with a black velveteen bag, and funnel, small plastic spoon and wooden pick to aid in inserting keepsakes into pendant and an inspirational poem and/or scripture verse (in both English & Spanish).

# KEEPSAKE COLLECTION CONTINUED

(For ashes & other keepsakes - such as a lock of hair, dried flowers, or a prayer)



Angel Bottom Screw Opening

New!



Plain Cross



Small Cross



Butterfly

The Butterfly symbolizes the story of transformation ~ as the caterpillar transforms from cocoon to beautiful Butterfly, so do we transform from our life here on earth, to life hereafter.



← 1%"x 2¾"H Mini-dome with Walnut Wood Base & Brass Hook for displaying Keepsake Pendants

Pet Ash Holder (w/Paw Print)→



<u>Specifications</u>: See page 16 for detailed specifications of our Keepsake Pendants. Please note all pendants open with a screw at the top chain loop except the Infinite Love and Angel ash holder pendants, which both open at the bottom of the pendants with a screw opening.

# DISPLAYS

## **Showcases**

Displaying your tear bottle selection in an attractive and secure manner is essential to high sales volume. We offer the following display case options to display and secure your tear bottle inventory.





Tall
Mini-Dome Display
Dimensions:
3½"H x 1%"W

Item# 6869

#### **NEW!**

**LOCKABLE** 

Glass Showcase w/ full mirrored back. Dimensions: 12"H X 6"W X 6"D OR 14"HX8"WX8"D 2 shelf/3 space. Opens in Back

### NEW! Option 2 Plexiglass

Item# 8765

This Plexiglass case can display all tear bottles, trays and jewelry we sell in one secure location.

#### **LOCKABLE**

Dimensions: 18"H x 9"W x 9"D. 2 shelf/3 space. Space between shelves: 6".



Short Mini-dome



\* For other display risers, please visit our website.

We also offer a small variety of display risers for your store presentation of our products. Far left is the oval mirror riser, center is the 2-step riser and back is the Plexiglass riser which comes in a tiered set of 3.

#### PERSONALIZE IT!



#### Mirror Engraving Options:

1) One Line on Bottom or One Line on Top—Gold Filled, Maximum of 23 Characters & Spaces
2) 2 Lines Engraved, Top & Bottom—Gold Filled, Maximum of 20 Characters & Spaces per line

We request that you FAX or EMAIL your customer personalization to avoid costly errors and disappointing your customer.



The tear bottle cut out can also be fitted with a hook in order to display keepsake jewelry.

MADE IN U.S.A.

NEW! The Timeless Traditions' Tear Bottle Keepsake Box—Measures 11"Hx11"Wx3"D (Shown here in dark wood, light wood optional) Matted for: a 5"x7" photo, any Timeless Traditions tear bottle and a 21/4"x3%4" cutout for a name & dates, or a favorite scripture or poem. An optional brass plate is available to be engraved with a name & dates.

# Keepsake Displays



**Left**—The SHORT mini-dome with walnut wood base (also featured on page 4 displaying a Victorian Tear Bottle) can be fitted with a brass hook and walnut wood knob in order to display keepsake jewelry.

DIMENSIONS: 178"D x 234"H /Item# 6874

**Center**—The TALL mini-dome with walnut wood base can also be fitted with brass hook and walnut wood knob in order to display keepsake jewelry.

DIMENSIONS: 178"D x 31/2"H/Item#6867

**Right**—The largest of the three mini-domes comes with a satin pewter base and knob/hook for displaying keepsake pendants.

DIMENSIONS: 3"Dx4"H/Item# 6911



RECEIVE A BLACK VELVET NECKLACE STORE DISPLAYER WITH YOUR FIRST ORDER OF KEEPSAKE JEWELRY FREE! (Four piece minimum required)

# OTHER PRODUCTS—ALL NEW!

# HEARTFELT JEWELRY COLLECTION

Timeless Traditions is pleased to offer a beautiful new collection of jewelry — honoring loved ones. This new product line meets our high standards using quality materials and is lovingly designed to honor our deepest relationships. Created by a highly respected and well known inspirational jewelry designer from Arizona.



FRIENDSHIP
HEART

Verse: "A friend loves at all times..." Proverbs

17:17

Inspiration: The heart knows the unspoken language of friendship.

Mary Puplava



SISTERS BY HEART

My life is so much richer, Even when we're apart. More than just a friend, You are my sister by heart. Poem Excerpt © 2008 Birdoes

#### **Specifications**

- \* Rhodium plated, sterling silver heart
- \* 18" Rhodium plated, sterling silver cable chain
- \* Pendant and chain are tarnish-free
- \* Each pendant comes with the featured poem shown here
- \* Optional windowed Gift boxes are available for gift packaging, a small additional charge will apply

# OTHER PRODUCTS



Life of Christ Cross Pin or Pendant Item# LOC-Pin/ #9028 (Pin available only in gold-plate) Item# LOC-Pendant #9035 (Gold Plate) #9042 (14K)

Timeless Traditions is pleased to offer a striking piece of jewelry — the Life of Christ Cross<sup>TM</sup> from Iscript® — available as pendant or lapel pin. The centerpiece of the cross is the miraculous Enduring Word Tablet<sup>TM</sup> with the *entire* text of the King James New Testament inscribed on it in 24K gold. (This is the same visually striking tablet that takes center stage in The Passion of The Christ Tear Bottle<sup>TM</sup> ) The Tablet is nestled in the center of the Star of Bethlehem atop an elegant cross. Christ's life on earth is beautifully represented by symbols of both His nativity and crucifixion.

Timeless Traditions takes special orders for customers who would like the more expensive 14K gold version of the pendant. Please see our order form for pricing information on both the gold-plated pendant and the 14K pendant.

Necklace chains are not included with the pendants, but we do provide beautiful quality necklace chains for optional purchase in both gold-filled and 14K.

### Book: Tears To Treasure: Amy's Journey

This is a romantic story about Amy. The story follows Amy through all of life's joyful passages, from falling in love, to marriage, to motherhood, and then has her dealing with the pain and heartbreak that inevitably comes in life. The story will tug at your heart strings. Shedding many tears of joy and sorrow along the way, Amy receives the mysterious gift of a tear bottle during the most poignant times in her life~ but from whom? Over time Amy learns, the true meaning behind them and who sent them to her. This is a story about real life and the value of living it to the fullest. This heartwarming read makes a great cross-sell with the tear bottles and will give your customers lots



Item# 8052

of ideas about how to share tear bottles and the emotions behind them. This delightful book will also inspire ideas for the reader to create their own traditions for giving this signature gift.

# PRINT ACCESSORIES

# Tear-Drop Marriage Print to Cross-Sell or Enhance Your Store Display

Brides, bridesmaids, and mothers-of-the-bride are frequent purchasers of our heartfelt tear bottle gifts. We are pleased to offer a framed "Marriage Print" that can serve as a focal point of your tear bottle display, or to cross-sell with tear bottles as a unique wedding gift-set. The words in this Marriage Print fall gracefully into the shape of a tear-drop. The touching quotation by Martin Buxbaum reads: "May there be such a oneness between you in your marriage that when one of you weeps, the other will taste salt." An inset tear-drop cut-out serves as a striking visual accent.

# "Profound Loss Bereavement Print & Enclosure Card

Timeless Traditions has partnered with writer and artist Mary Anne Radmacher to offer an ideal product pairing for our retail customers. Tear bottles are often given as gifts of sympathy and remembrance. The Profound Loss Print and Sympathy Enclosure Card w/envelope make touching gifts to accompany tear bottles. The text reads:

"As you comprehend this profound loss ... let yourself cry knowing each tear is a note of love rising to the heavens." The print is a powerful focal point for a sympathy gift display. Timeless Traditions is the exclusive distributor of the print and card.



Marriage Print Item# 8007 Framed & Matted 8"x10"



#### Profound Loss Enclosure Card ltem# 9004 2.25" × 2.5"

#### Profound Loss Print Item# 8014 Framed

Features same text as enclosure card (has blue graphics rather than purple)
Framed or Unframed: print is 8.5" x 11"

# PET MEMORIALS





Paw Print Heart Ash Pendant



Specifications: All of our keepsake/ash holders are Rhodium plated sterling silver. The Paw Print Heart Ash pendant has 14K yellow gold plating over a sterling center. All ash holder pendants come with a Rhodium plated sterling silver cable chain. (Black necklace cord also available.) Rhodium plating makes Pendant and chain tarnish resistant. The ash holder pendants are packaged with a black velveteen bag, and funnel, small plastic spoon and wooden pick to aid in inserting keepsakes (ashes, lock of hair, earth from a special place, etc.) into pendant and an inspirational poem and/or scripture verse (in both English & Spanish).

### NEW! The Timeless Traditions' Tear Bottle Keepsake Box—



Measures 11"H X 11"W X 3"D (Shown here in dark wood, light wood optional)
Matted for: a 5"x7" photo, any Timeless Traditions tear bottle and a 21/4"x3%" cutout for a name & dates, or a favorite scripture or poem.

An optional brass plate is available to be engraved with a name & dates.



# Return & Exchange Policy

At Timeless Traditions, Inc. we are committed to offering our customers the highest quality products. We guarantee everything we sell. If you're not completely satisfied with your purchase, simply return it to us <u>within 30 days of the invoice/order ship date.</u>

Returns may be either for account credit, product exchange or replacement. All returned items must include a return authorization number and be in good condition. Timeless Traditions is not responsible for incorrectly packaged items that are returned to us, and we cannot provide a credit to your account if all accessories and parts are not returned. Instructions for exchanges and replacements will be provided with the return authorization number.

Restocking charges will be applied to incomplete returns for credit. Returned tear bottles must include all accessories. Please make sure that all caps, gift bags, story cards, and parts of items being returned for credit are included in the return.

All glass display showcases must be returned in the original packaging for return credit, replacement or exchange.

Products damaged through negligence or due to poor return packaging will void the warranty & will be returned without replacement at the customer's expense.

Returned products must be received <u>within 7 days</u> from issuance of the RA (Return Authorization) number.

All claims for shortage, damage or shipment errors must be made <u>within 7 days</u> after receipt of shipment. Our liability shall be limited to the invoice value of the materials or its replacement.

No returns, exchanges or replacements on special custom orders, or on Tear Bottles or Keepsake Jewelry that contain keepsakes (ashes, dried flowers, hair, tears, etc.) already stored in them.

Shipping charges are non-refundable.

# Other Important Information

#### You Will Receive the Following With Your Tear Bottles

- An elegant **Organza Gift Bag** with each tear bottle
- A Miniature Story Card with each bottle explaining the tear bottle history &
  - tradition (to be placed inside the organza bag upon sale). You may choose the General version of the card or a Christian version (has several scripture references)
- A Point-of-Purchase Sign offering suggested gift-giving occasions and information about the tear bottle tradition (the sign comes with initial order)



An organza gift bag & story card like those shown above come with each tear

- Complimentary Color Tear Bottle Brochures
   Small "Marriage Conde" with a touching
- Small "Marriage Cards" with a touching quotation about marriage
- With orders of \$295 or more, we include a free CD-ROM with 2 professionally designed tear bottle ads. We offer product photos to retailers selling via the Internet, once your return our simple license agreement.

#### Minimum Wholesale Orders & Payment Options

Our Minimum Order is \$100. On your first 3 orders, we ask for prepayment by business check or credit card. We accept Visa and Mastercard On your 3rd re-order, you may fax us your Credit Sheet or complete our Credit Information Sheet and with satisfactory credit information, we'll extend Net 30 payment terms to your business.

#### Web Promotion

Timeless Traditions' wholesale web site: www.TimelessTraditionsGifts.com features a special retail information page called, "Retail Stores Near You". As a new retailer carrying our product, we automatically include you on this page. If for some reason you don't wish to be listed, be sure to tell us. The intent of this page is to direct potential customers to your store. Tear bottle awareness is on the rise by Internet users!

# ABOUT THE FOUNDERS & OWNERS

Several years ago, I read about a tear bottle being given as a gift of reconciliation from a daughter to her mother in a contemporary novel and then I went on a two-year search to find one for a friend. Nothing turned up, so with encouragement from my husband and friends, I decided to start designing and producing a line of tear bottles myself. I knew that the re-introduction of the tear bottle into contemporary culture was ultimately what I was destined to do — my company mission is to provide heirloom quality gifts that enhance, heal and honor relationships just like that of the centuries-old tear bottle tradition.

Today, the company is flourishing as interest and awareness in the tear bottle tradition grows. I am amazed at the rich history we've discovered behind the tradition and the way in which contemporary gift-givers are connecting with this symbolic gift. We love to hear stories about how our tear bottles are helping others to enhance and heal relationships. Running a business that provides true value to others is a great reward. One of my favorite quotes comes from Washington Irving: "There is a sacredness in tears. They are not the mark of weakness, but of power. They speak more eloquently than ten thousand tongues. They are the messengers of overwhelming grief, of deep contrition, and of unspeakable love."

May someone cherish you enough to give you a Timeless Traditions tear bottle.

# Jacqueline



Company Owner Jacqueline Bean with her husband Brad

# Benefits of Carrying the Tear Bottle Gift Line



By carrying Timeless Traditions' tear bottles, many retailers have been able to **build customer loyalty** by providing gift-buyers with a product that helps them meet an important emotional need — the ability to express themselves. These days, when gift-buyers are searching for more meaningful gifts, the tear bottle offers a loving and symbolic way to show they care.

Retailers are able to **differentiate themselves in the marketplace** because of the product's uniqueness and quality. And, reasonable retail price points translate into **increased sales**. The diversity of other uses for the tear bottles (as keepsake or portion urns, memory keepers, prayer vessels, thank you gifts, etc.) and their **respectable profit margins**, helps retail businesses succeed. And their petite size makes them so easy to display and ship. Just think — all this in just one square foot of counter space devoted to tear bottles. Our tear bottles are made in the USA with lead-free metals. Please contact us with any questions or to place an order!

# Did you know . . . 30 million people in the U.S. today are in some phase of the grieving process?

Let us help you serve this important market need with our exclusive, unique and made in the USA products.



Pictured: Gold-banded Roma, Amethyst Contemporary & Silver Victorian Tear Bottles atop an Oval Mirror Riser (Item# 6829)

Timeless Traditions, Inc.

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